



# Financial Statements

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## Auditors' Report to the Members

We have audited the annexed balance sheet of **International Steels Limited** (“the Company”) as at 30 June 2017 and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

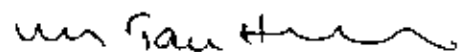
It is the responsibility of the Company’s management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the repealed Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing the accounting policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the repealed Companies Ordinance, 1984;
- b) in our opinion:
  - i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the repealed Companies Ordinance, 1984, and are in agreement with the books of accounts and are further in accordance with accounting policies consistently applied;

- ii) the expenditure incurred during the year was for the purpose of the Company's business; and
- iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and, give the information required by the repealed Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2017 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

Date: 15 August 2017  
Karachi



**KPMG Taseer Hadi & Co.**  
Chartered Accountants  
Moneeza Usman Butt

# Balance Sheet

As at June 30, 2017

	Note	2017 (Rupees in '000)	2016
<b>ASSETS</b>			
<b>Non Current Assets</b>			
Property, plant and equipment	4	13,639,451	12,620,022
Intangible assets	5	3,903	-
Long term deposit with Central Depository Company of Pakistan Limited		100	100
<b>Total Non Current Assets</b>		<b>13,643,454</b>	12,620,122
<b>Current Assets</b>			
Stores and spares	6	507,696	442,597
Stock-in-trade	7	9,537,846	5,314,131
Trade debts - considered good	8	764,043	520,801
Receivable from K-Electric Limited (KE) - unsecured, considered good		42,987	40,513
Advances - considered good	9	48,463	35,069
Trade deposits and prepayments	10	22,533	12,324
Sales tax receivable		1,134,288	410,259
Taxation - net	11	616,557	1,550,697
Cash and bank balances	12	53,228	37,615
<b>Total Current Assets</b>		<b>12,727,641</b>	8,364,006
<b>Total Assets</b>		<b>26,371,095</b>	20,984,128
<b>EQUITY AND LIABILITIES</b>			
<b>Share Capital and Reserves</b>			
Authorized Capital 500,000,000 (2016: 500,000,000) ordinary shares of Rs. 10 each		5,000,000	5,000,000
Issued, subscribed and paid-up capital	13	4,350,000	4,350,000
Unappropriated profit		3,250,374	1,818,328
Total shareholders' equity		7,600,374	6,168,328
Surplus on revaluation of property, plant and equipment - net of tax	14	953,873	974,298
<b>LIABILITIES</b>			
<b>Non Current Liabilities</b>			
Long term finances - secured	15	3,621,272	4,044,973
Staff retirement benefits	30.2	23,578	24,496
Deferred taxation - net	16	1,456,421	810,748
<b>Total Non Current Liabilities</b>		<b>5,101,271</b>	4,880,217
<b>Current Liabilities</b>			
Trade and other payables	17	6,410,128	4,694,800
Short term borrowings - secured	18	5,039,236	3,523,755
Current portion of long term finances	15	1,197,073	699,016
Accrued mark-up		69,140	43,714
<b>Total Current Liabilities</b>		<b>12,715,577</b>	8,961,285
Contingencies and Commitments	19		
<b>Total Equity and Liabilities</b>		<b>26,371,095</b>	20,984,128

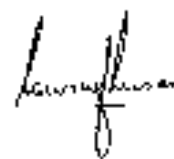
The annexed notes 1 to 40 form an integral part of these financial statements.



**Tariq Iqbal Khan**  
Director & Chairman  
Board Audit Committee



**Tauqir Hasan**  
Chief Financial  
Officer



**Yousuf H. Mirza**  
Chief Executive  
Officer

# Profit And Loss Account

For the year ended 30 June 2017

	Note	2017 (Rupees in '000)	2016
Net sales	20	<b>33,732,622</b>	20,492,097
Cost of sales	21	<b>(27,826,505)</b>	(17,585,833)
<b>Gross Profit</b>		<b>5,906,117</b>	2,906,264
Administrative expenses	22	<b>(214,876)</b>	(161,479)
Selling and distribution expenses	23	<b>(333,794)</b>	(206,862)
		<b>(548,670)</b>	(368,341)
Financial charges	24	<b>(455,500)</b>	(731,525)
Other operating charges	25	<b>(424,951)</b>	(264,675)
		<b>(880,451)</b>	(996,200)
Other income	26	<b>131,778</b>	112,773
<b>Profit before taxation</b>		<b>4,608,774</b>	1,654,496
Taxation - net	27	<b>(1,564,752)</b>	(475,532)
Profit after taxation for the year		<b>3,044,022</b>	1,178,964
			(Rupees)
<b>Earnings per share - basic and diluted</b>	28	<b>7.00</b>	2.71

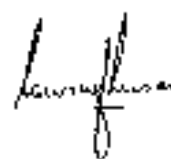
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# Statement of Comprehensive Income

For the year ended 30 June 2017

	2017	2016
	(Rupees in '000)	
<b>Profit for the year</b>	<b>3,044,022</b>	1,178,964
<b>Other Comprehensive Income</b>		
Items that will never be reclassified to profit and loss account		
Remeasurements of defined benefit liability	(1,645)	(1,043)
Recognition of tax	494	313
Total other comprehensive income - net of tax	(1,151)	(730)
<b>Total Comprehensive Income for the year</b>	<b>3,042,871</b>	1,178,234

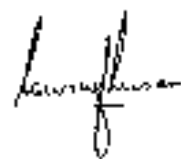
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# Cash Flow Statement

For the year ended 30 June 2017

	Note	2017 (Rupees in '000)	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Profit before taxation		4,608,774	1,654,496
Adjustments for:			
Depreciation		768,598	710,551
Amortisation		112	551
Gain on sale of property, plant and equipment		(4,874)	(8,121)
Provision for staff gratuity		16,226	14,139
Provision for compensated absences		9,219	5,354
Financial charges		455,500	731,525
		<b>5,853,555</b>	3,108,495
Changes in working capital	29	<b>(3,844,200)</b>	955,841
Net cash from operations		<b>2,009,355</b>	4,064,336
Payment of compensated absences		(7,291)	(14,113)
Financial charges paid		(430,074)	(900,349)
Gratuity paid		(18,789)	(11,372)
Taxes refund / (paid) - net		15,555	(266,902)
<b>Net cash from operating activities</b>		<b>1,568,756</b>	2,871,600
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Capital expenditure incurred		(1,811,873)	(492,383)
Proceeds from sale of property, plant and equipment		24,705	13,037
Net cash used in investing activities		<b>(1,787,168)</b>	(479,346)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds / (repayment) of long term financing - net		74,356	(1,846,656)
Dividend paid		(1,355,812)	(7)
Net cash used in financing activities		<b>(1,281,456)</b>	(1,846,663)
<b>Net (decrease) / increase in cash and cash equivalents</b>		<b>(1,499,868)</b>	545,591
Cash and cash equivalents at beginning of the year		<b>(3,486,140)</b>	(4,031,731)
Cash and cash equivalents at end of the year		<b>(4,986,008)</b>	(3,486,140)
<b>CASH AND CASH EQUIVALENTS COMPRISE:</b>			
Cash and bank balances	12	53,228	37,615
Short term borrowings	18	(5,039,236)	(3,523,755)
		<b>(4,986,008)</b>	(3,486,140)

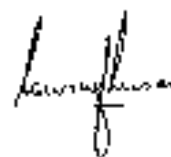
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# Statement of Changes in Equity

For the year ended 30 June 2017

	Issued, subscribed & paid-up capital	Un- appropriated profit	Total
	(Rupees in '000)		
<b>Balances as at 01 July 2015</b>	4,350,000	628,114	4,978,114
Profit for the year	-	1,178,964	1,178,964
Other comprehensive income	-	(730)	(730)
Total comprehensive income for the year	-	1,178,234	1,178,234
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	11,980	11,980
<b>Balance as at 30 June 2016</b>	4,350,000	1,818,328	6,168,328
Profit for the year	-	3,044,022	3,044,022
Other comprehensive income	-	(1,151)	(1,151)
Total comprehensive income for the year	-	3,042,871	3,042,871
<i>Transaction with the owners of the Company - Distribution</i>			
Dividend:			
- Final dividend @ 12.5% (Rs. 1.25 per share) for the year ended 30 June 2016	-	(543,750)	(543,750)
- Interim dividend @ 25% (Rs. 2.50 per share) for the year ended 30 June 2017	-	(1,087,500)	(1,087,500)
Total transactions with the owners of the Company	-	(1,631,250)	(1,631,250)
Transferred from surplus on revaluation of property, plant and equipment - net of deferred tax	-	20,425	20,425
<b>Balance as at 30 June 2017</b>	<b>4,350,000</b>	<b>3,250,374</b>	<b>7,600,374</b>

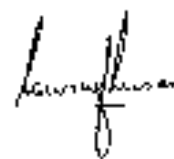
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# Notes to the Financial Statements

For the year ended 30 June 2017

## 1. STATUS AND NATURE OF BUSINESS

International Steels Limited ('the Company') was incorporated on 03 September 2007 as a public unlisted company limited by shares under the Companies Ordinance, 1984 and is domiciled in the province of Sindh.

The net assets of the Steel Project Undertaking of International Industries Limited ('the Holding Company'), amounting to Rs. 4,177.167 million determined as at 23 August 2010 (day immediately preceding the completion date) in accordance with the Scheme of Arrangement, were transferred to the Company on 24 August 2010. In consideration of transferring to and vesting the Steel Project Undertaking in the Company 417,716,700 fully paid up ordinary shares were issued at par value to the Holding Company.

The Company was listed on the Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange Limited) on 01 June 2011. As at 30 June 2017, the Holding Company held 245,055,543 shares (2016: 245,055,543 shares) of the Company.

The primary activity of the Company is the business of manufacturing of cold rolled steel coils and galvanized coils. The Company commenced commercial operations on 01 January 2011. The registered office of the Company is situated at 101, Beaumont Plaza, 10 Beaumont Road, Civil Lines, Karachi.

## 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, provisions of and directives issued under the Companies Ordinance, 1984. In case requirements differ, the provisions of, or directives issued under the Companies Ordinance, 1984 shall prevail.

### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except for the Company's liability under defined benefit plan (gratuity) that is determined based on the present value of defined benefit obligation less fair value of plan assets, land & buildings that are stated at fair values determined by an independent valuer and derivative financial instruments which are stated at fair value.

### 2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Company's functional currency. All amounts have been rounded to the nearest thousand, unless otherwise indicated.

### 2.4 Use of significant estimates and judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

# Notes to the Financial Statements

For the year ended 30 June 2017

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Judgments made by the management in the application of approved accounting standards, as applicable in Pakistan, that have significant effect on the financial statements and estimates with significant risk of material adjustment in the next year are described in the following:

- Property, plant and equipment and Intangible assets (notes 3.1 and 3.2).
- Trade debts (note 3.3.1.1)
- Derivative financial instruments (note 3.3.3 and 3.3.4)
- Inventories (note 3.4)
- Taxation (note 3.5)
- Measurement of staff retirement benefits (note 3.6)
- Impairment (note 3.9)
- Provisions (note 3.10)

## 2.5 Standards, Interpretations and Amendments which became effective during the year

During the year, amendments to certain standards became effective which were not relevant to the Company's accounting policies.

## 2.6 Standards, Interpretations and Amendments not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2017:

- Amendments to IAS 12 'Income Taxes' are effective for annual periods beginning on or after 01 January 2017. The amendments clarify that the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset. The amendments further clarify that when calculating deferred tax asset in respect of insufficient taxable temporary differences, the future taxable profit excludes tax deductions resulting from the reversal of those deductible temporary differences. The amendments are not likely to have an impact on Company's financial statements.
- Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 01 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.
- Amendments to IFRS 2 - Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 01 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on Company's financial statements.
- Transfers of Investment Property (Amendments to IAS 40 'Investment Property' - effective for annual periods beginning on or after 01 January 2018) clarifies that an entity shall transfer a property to, or from, investment property when, and only when there is a change in use. A change in use occurs when the property meets, or ceases to meet, the definition of investment property and there is evidence of the change in use. In isolation, a change in management's intentions for the use of a property does not provide evidence of a change in use. The amendments are not likely to have an impact on Company's financial statements.

# Notes to the Financial Statements

For the year ended 30 June 2017

- IFRIC 22 'Foreign Currency Transactions and Advance Consideration' (effective for annual periods beginning on or after 01 January 2018) clarifies which date should be used for translation when a foreign currency transaction involves payment or receipt in advance of the item it relates to. The related item is translated using the exchange rate on the date the advance foreign currency is received or paid and the prepayment or deferred income is recognized. The date of the transaction for the purpose of determining the exchange rate to use on initial recognition of the related asset, expense or income (or part of it) would remain the date on which receipt of payment from advance consideration was recognized. If there are multiple payments or receipts in advance, the entity shall determine a date of the transaction for each payment or receipt of advance consideration.
- IFRIC 23 'Uncertainty over Income Tax Treatments' (effective for annual periods beginning on or after 01 January 2019) clarifies the accounting for income tax when there is uncertainty over income tax treatments under IAS 12. The interpretation requires the uncertainty over tax treatment be reflected in the measurement of current and deferred tax.
- Annual improvements to IFRS standards 2014-2016 cycle. The new cycle of improvements addresses improvements to following approved accounting standards:
  - Amendments to IFRS 12 'Disclosure of Interests in Other Entities' (effective for annual periods beginning on or after 01 January 2017) clarify that the requirements of IFRS 12 apply to an entity's interests that are classified as held for sale or discontinued operations in accordance with IFRS 5 - 'Non-current Assets Held for Sale and Discontinued Operations'. The amendments are not likely to have an impact on Company's financial statements.
  - Amendments to IAS 28 'Investments in Associates and Joint Ventures' (effective for annual periods beginning on or after 01 January 2018) clarifies that a venture capital organization and other similar entities may elect to measure investments in associates and joint ventures at fair value through profit or loss, for each associate or joint venture separately at the time of initial recognition of investment. Furthermore, similar election is available to non-investment entity that has an interest in an associate or joint venture that is an investment entity, when applying the equity method, to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made separately for each investment entity associate or joint venture. The amendments are not likely to have an impact on Company's financial statements.

The above improvements to standards are not likely to have material / significant impact on Company's financial statements.

- In addition, the Companies Act, 2017 was enacted on 30 May 2017 and SECP vide its circular 17 of 2017 has clarified that the companies whose financial year closes on or before 30 June 2017 shall prepare their financial statements in accordance with the provisions of the repealed Companies Ordinance, 1984. The Companies Act, 2017 applicable for financial year beginning on 01 July 2017 requires certain additional disclosures. Section 235 of the repealed Companies Ordinance, 1984 relating to treatment of surplus arising out of revaluation of assets has not been carried forward in the Companies Act, 2017. This would require change in accounting policy relating to surplus on revaluation of fixed assets to bring it in line with the requirements of IAS 16 – Property, plant and equipment. The change will decrease the unappropriated profit by Rs. 6.16 million with the corresponding increase in surplus on revaluation of property, plant and equipment. Further, surplus on revaluation of property, plant and equipment will form part of equity.

# Notes to the Financial Statements

For the year ended 30 June 2017

## 3. SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies as set out below are consistently applied for all periods presented in these financial statements.

### 3.1 Property, plant and equipment

#### 3.1.1 Operating assets and depreciation

##### *Initial Recognition*

The cost of an item of property, plant and equipment is recognised as an asset if it is probable that future economic benefits associated with the item will flow to the entity and the cost of such item can be measured reliably.

Recognition of the cost in the carrying amount of an item of plant and equipment ceases when the item is in the location and condition necessary for it to be capable of operating in the manner intended by the management.

##### *Measurement*

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any. Freehold land are stated at revalued amounts and buildings on freehold land are stated at revalued amounts less accumulated depreciation. The costs of property, plant and equipment include:

- (a) its purchase price including import duties, non-refundable purchase taxes after deducting trade discounts and rebates; and
- (b) any other costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.
- (c) Borrowing costs, if any.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

##### *Subsequent expenditure*

Expenditure incurred to replace a significant component of an item of plant and equipment is capitalised and the asset so replaced is retired. Other subsequent expenditure is capitalised only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the items can be measured reliably. All other expenditure (including repairs and normal maintenance) is recognised in the profit and loss account as an expense when it is incurred.

##### *Depreciation*

Depreciation on all items except for freehold land is charged on straight line method at the rates specified in respective note to the financial statements and is generally recognised in profit and loss account.

Depreciation on addition is charged from the month the asset is available for use up to the month prior to disposal.

Depreciation methods, useful lives and residual values of each part of property, plant and equipment that is significant in relation to the total cost of the asset are reviewed, and adjusted if appropriate, at each balance sheet date.

# Notes to the Financial Statements

For the year ended 30 June 2017

## *Surplus on revaluation*

Revaluation of freehold land and building on freehold land is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. Surplus on revaluation of free hold land and buildings on free hold land is credited to the surplus on revaluation account each year, the difference between depreciation based on the revalued carrying amount of the asset charged to profit and loss account and depreciation based on the asset's original cost, net of tax is reclassified from revaluation account to retained earnings.

## *Gains and losses on disposal*

Gains and losses on disposal of assets are taken to the profit and loss account, and the related surplus on revaluation of property, plant and equipment, if any, is transferred directly to retained earnings.

### **3.1.2 Capital work-in-progress**

Capital work-in-progress is stated at cost less impairment loss, if any and consists of expenditure incurred (including any borrowing cost, if applicable) and advances made in the course of their construction and installation. Transfers are made to relevant asset category as and when assets are available for intended use.

### **3.2 Intangible assets**

An intangible asset is recognised as an asset if it is probable that future economic benefits attributable to the asset will flow to the entity and the cost of such asset can be measured reliably.

Costs directly associated with identifiable software that will have probable economic benefits exceeding, beyond one year, are recognised as an intangible asset.

#### *Infinite Intangible*

These are stated at cost less impairment, if any.

#### *Definite Intangible*

- a) These are stated at cost less accumulated amortisation and impairment, if any.
- b) Intangible assets are amortised on straight line basis over its estimated useful life(s) (refer note 5).
- c) Amortisation on additions during the financial year is charged from month in which the asset is put to use, whereas no amortisation is charged from the month the asset is disposed-off.

### **3.3 Financial Instruments**

#### **3.3.1 Non-derivative Financial assets**

All non-derivative financial assets are initially recognised on trade date i.e. date on which the Company becomes party to the respective contractual provisions. Non-derivative financial assets comprise loans and receivables that are financial assets with fixed or determinable payments that are not quoted in active markets and includes trade debts, advances, other receivables and cash and cash equivalent. The Company derecognises the financial assets when the contractual rights to the cash flows from the asset expires or it transfers the rights to receive the contractual cashflows in a transaction in which substantially all of the risk and rewards of ownership of the financial assets are transferred or it neither transfers nor retain substantially all of the risks and rewards of ownership and does not retain control over the transferred asset.

# Notes to the Financial Statements

For the year ended 30 June 2017

## 3.3.1.1 Trade debts, advances and other receivables

Trade debts, advances and other receivables are recognised initially at fair value and subsequently measured at amortised cost or cost, as the case may be, less provision for impairment, if any. A provision for impairment is established when there is an objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Receivables considered irrecoverable are written-off.

## 3.3.1.2 Cash and cash equivalents

Cash and cash equivalents for cash flow purposes include cash in hand and balances with banks. Short term borrowings availed by the Company, which are payable on demand and form an integral part of the Company's cash management are included as part of cash and cash equivalents for the purpose of statement of cash flows.

## 3.3.2 Financial Liabilities

Financial liabilities are initially recognised on trade date i.e. date on which the Company becomes party to the respective contractual provisions. Financial liabilities include mark-up bearing borrowings and trade and other payables. The Company derecognises the financial liabilities when contractual obligations are discharged or cancelled or expire. Financial liability other than at fair value through profit or loss are initially measured at fair value less any directly attributable transaction cost. Subsequent to initial recognition, these liabilities are measured at amortised cost using effective interest rate method.

### 3.3.2.1 Mark-up bearing borrowings and borrowing costs

Mark-up bearing borrowings are recognised initially at fair value, less attributable transaction costs. Subsequent to initial recognition, mark-up bearing borrowings are stated at amortized cost, while the difference between the cost (reduced for periodic payments) and redemption value is recognized in the profit and loss account over the period of the borrowings using the effective interest method.

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any, are capitalized as part of the cost of the relevant asset.

### 3.3.2.2 Trade and other payables

Trade and other payables are recognised initially at fair value plus directly attributable costs, if any, and subsequently measured at amortised costs.

## 3.3.3 Derivative financial instruments - other than hedging

Derivatives that do not qualify for hedge accounting are recognized in the balance sheet at estimated fair value with corresponding effect to profit and loss account. Derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative.

## 3.3.4 Derivative financial instruments - cash flow hedges

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in fair value of the derivative is recognised in other comprehensive income and accumulated in hedging reserve. Any ineffective portion of changes in fair value of derivative is recognised immediately in profit or loss. The amount accumulated in equity is removed therefrom and included in the initial carrying amount of non-financial asset upon recognition of non-financial asset.

The fair value of forward exchange contracts is estimated using appropriate valuation techniques. These are carried as assets when the fair value is positive and liabilities when the fair value is negative.

# Notes to the Financial Statements

For the year ended 30 June 2017

## 3.3.5 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements only when the Company has currently legally enforceable right to set-off the recognised amounts and the Company intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in normal course of business and in the event of default, insolvency or winding up of the Company or the counter parties.

## 3.4 Inventories

These are valued at lower of cost and net realizable value. Cost is determined under the weighted average basis. Cost comprises all costs of purchase, conversion and other costs incurred in bringing the inventories to their present location and condition. Net realizable value signifies the estimated selling price in the ordinary course of the business less net estimated cost of completion and selling expenses. Scrap is valued at estimated realizable value.

## 3.5 Taxation

Income tax expense comprises current and deferred tax. Income tax expense is recognised in the profit and loss account, except to the extent that it relates to items recognised directly in equity or in other comprehensive income, in which case it is recognised in equity or in other comprehensive income respectively. In making the estimates for income taxes currently payable by the Company, the management considers the current income tax law and the decisions of appellate authorities on certain issues in the past.

### *Current*

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable or receivable in respect of previous years.

Provisions for current taxation is based on taxability of certain income streams of the Company under presumptive / final tax regime at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime and / or minimum tax liability or alternate corporate tax as applicable, after taking into account tax credits and tax rebates available, if any.

### *Deferred tax*

Deferred tax is recognised using balance sheet liability method, providing for temporary difference between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using the tax rates enacted or substantively enacted at the balance sheet date.

The Company recognises a deferred tax asset to the extent that it is probable that taxable profits for the foreseeable future will be available against which the assets can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

## 3.6 Staff retirement benefits

### 3.6.1 Defined benefit plan

The Company provides gratuity benefits to all its permanent employees who have completed their minimum qualifying period of service i.e. three year (except in case of workers where minimum qualifying period of service is six months). For executives and officers having total service of over twenty years, the benefit is available at one month's basic salary (eligible salary) for each completed year of service.



# Notes to the Financial Statements

For the year ended 30 June 2017

For executives and officers having total service of less than twenty years, the benefit is available at half month's basic salary (eligible salary) for each completed year of service. For workers, the benefit is available at one month's gross salary less conditional allowances (eligible salary) for each completed year of service. The Company's obligation is determined through actuarial valuations carried out under the 'Projected Unit Credit Method'. Remeasurements which comprise actuarial gains and losses and the return on plan assets (excluding interest) are recognised immediately in other comprehensive income.

The Company determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contribution and benefit payments. Net interest expense and current service cost are recognised in profit and loss account. The latest Actuarial valuation was conducted at the balance sheet date by a qualified professional firm of actuaries.

## 3.6.2 Defined contribution plan

The Company provides provident fund benefits to all its officers. Equal contributions are made, both by the Company and the employees, at the rate of 8.33% of basic salary and cost of living allowance and the same is charged to the profit and loss account.

## 3.6.3 Compensated absences

The liability for accumulated compensated absences of employees is recognised in the period in which employees render service that increases their entitlement to future compensated absences.

## 3.7 Foreign currency translation

Transactions in foreign currencies are translated into Pak Rupees at the rates of exchange approximating those prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange ruling on the balance sheet date. Exchange differences are included in the profit and loss account currently.

## 3.8 Revenue recognition

- Domestic sales are recognised as revenue when invoiced with the transfer of significant risks and rewards of ownership, which coincides with delivery.
- Export sales are recognised as revenue when invoiced with the transfer of significant risks and rewards of ownership, which coincides either with date of shipping bill or upon delivery to customer or its representative, based on terms of arrangement.
- Revenue from power generation plant on account of sales of surplus electricity is recognised on transmission of electricity to K-Electric Limited.
- Mark-up on bank deposit accounts is recognised on time proportion basis taking into account effective yield.
- Partial manufacturing income is recognised when related services are rendered.
- Miscellaneous income is recognised on receipt basis.



# Notes to the Financial Statements

For the year ended 30 June 2017

## 3.9 Impairment

### 3.9.1 Financial assets

Financial assets are assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

### 3.9.2 Non-Financial assets

The carrying amounts of the Company's non-financial assets, other than deferred tax assets and inventories are reviewed at each balance sheet date to determine whether there is any indication of impairment. If such indication exists, the asset's recoverable amount, being higher of value in use and fair value less costs to sell, is estimated. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognised in the profit and loss account.

## 3.10 Provisions

A provision is recognised in the balance sheet when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. Provisions are measured at the present value of expected expenditure, discounted at a pre-tax rate reflects current market assessment of the time value of money and the risk specific to the obligation. However, provisions are reviewed at each balance sheet date and adjusted to reflect current best estimate.

## 3.11 Segment reporting

Segment results that are reported to the Company's Chief Executive Officer ('CEO') - the chief operating decision maker include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items, if any, comprise mainly corporate assets, head office expenses, and tax assets and liabilities. Management has determined that the Company has a single reportable segment and therefore it has only presented entity wide disclosures.

## 3.12 Dividend and appropriations

Dividend distribution to the Company's shareholders and appropriations to / from reserves are recognised in the period in which these are approved.

## 4 PROPERTY, PLANT AND EQUIPMENT

	Note	2017 (Rupees in '000)	2016
Operating assets	4.1	12,549,357	12,446,381
Capital work-in-progress	4.2	1,090,094	173,641
		<u>13,639,451</u>	<u>12,620,022</u>

# Notes to the Financial Statements

For the year ended 30 June 2017

## 4.1 Operating assets

	2017												Rate %
	Cost / Revaluation					Depreciation					Net book value as at 30 June 2017		
	As at 01 July 2016	Additions / Transfers	Revaluation surplus	Other adjustments	(Disposals)	As at 30 June 2017	As at 01 July 2016	For the year	Revaluation surplus	(Disposal)		As at 30 June 2017	
(Rupees in '000)													
Freehold land	1,460,250	-	-	-	-	1,460,250	-	-	-	-	-	1,460,250	-
Buildings on freehold land	1,450,725	22,846	-	-	-	1,473,571	-	84,619	-	-	84,619	1,388,952	2% - 5%
Plant and machinery*	11,884,236	765,252	-	37,337	(6,217)	12,680,608	2,414,477	660,812	-	(1,895)	3,073,394	9,607,214	3% - 33%
Furniture, fixture, computer and office equipment	44,911	27,806	-	-	-	72,717	32,389	5,627	-	-	38,016	34,701	10% - 33%
Vehicles	96,224	38,164	-	-	(40,835)	93,553	43,099	17,540	-	(25,326)	35,313	58,240	20%
	<b>14,936,346</b>	<b>854,068</b>	<b>-</b>	<b>37,337</b>	<b>(47,052)</b>	<b>15,780,699</b>	<b>2,489,965</b>	<b>768,598</b>	<b>-</b>	<b>(27,221)</b>	<b>3,231,342</b>	<b>12,549,357</b>	

	2016												Rate %
	Cost / Revaluation					Depreciation					Net book value as at 30 June 2016		
	As at 01 July 2015	Additions / Transfers	Revaluation surplus	Other adjustments	(Disposals)	As at 30 June 2016	As at 01 July 2015	For the year	Revaluation surplus	(Disposal)		As at 30 June 2016	
(Rupees in '000)													
Free hold land	1,216,875	-	243,375	-	-	1,460,250	-	-	-	-	-	1,460,250	-
Buildings on freehold land	1,201,903	79,882	72,450	96,490	-	1,450,725	124,073	71,165	(195,238)**	-	-	1,450,725	3% - 5%
Plant and machinery *	10,169,223	1,811,503	-	(96,490)	-	11,884,236	1,798,038	616,439	-	-	2,414,477	9,469,759	3% - 33%
Furniture, fixture, computer and office equipment	39,517	5,394	-	-	-	44,911	26,453	5,936	-	-	32,389	12,522	10% - 33%
Vehicles	82,487	31,527	-	-	(17,790)	96,224	38,962	17,011	-	(12,874)	43,099	53,125	20%
	<b>12,710,005</b>	<b>1,928,306</b>	<b>315,825</b>	<b>-</b>	<b>(17,790)</b>	<b>14,936,346</b>	<b>1,987,526</b>	<b>710,551</b>	<b>(195,238)</b>	<b>(12,874)</b>	<b>2,489,965</b>	<b>12,446,381</b>	

\* Includes capital spares having cost of Rs.143 million (2016: 106 million) and net book value of Rs. 93 million (2016: Rs 85 million).

\*\* This represents adjustment to accumulated depreciation by eliminating it against gross carrying amount of the assets using elimination approach to incorporate revaluation impact.

## 4.2 Capital Work-In-Progress

	2017				2016			
	Cost As at 01 July 2016	Additions	(Transfers)	As at 30 June 2017	Cost As at 01 July 2015	Additions	(Transfers)	As at 30 June 2016
(Rupees in '000)								
Building	-	22,846	(22,846)	-	-	79,882	(79,882)	-
Plant and machinery	172,138	1,673,118	(765,252)	1,080,004	1,608,871	374,770	(1,811,503)	172,138
Furniture, fixture, computer and office equipment	-	30,124	(27,806)	2,318	693	4,701	(5,394)	-
Vehicle	1,503	44,433	(38,164)	7,772	-	33,030	(31,527)	1,503
	<b>173,641</b>	<b>1,770,521</b>	<b>(854,068)</b>	<b>1,090,094</b>	<b>1,609,564</b>	<b>492,383</b>	<b>(1,928,306)</b>	<b>173,641</b>

# Notes to the Financial Statements

For the year ended 30 June 2017

**4.2.1** Additions to plant and machinery include interest and other charges on loan obtained for expansion project amounting to Rs. Nil (2016: Rs. 24 million). Rate of mark-up capitalisation ranges from Nil to Nil per annum (2016: 5.5% to 8.98%).

**4.3** The depreciation charge for the year has been allocated as follows:

	Note	2017 (Rupees in '000)	2016
Cost of sales	21	<b>710,769</b>	633,671
Administrative expenses	22	<b>5,527</b>	5,951
Selling and distribution expenses	23	<b>4,030</b>	3,321
Income from power generation	26.1	<b>48,272</b>	67,608
		<b>768,598</b>	710,551

**4.4** The Company had carried out valuation of freehold land and buildings on freehold land as at 30 June 2016. The resulting revaluation surplus was credited to revaluation surplus account net of related tax effect and disclosed in note 14 to these financial statements. The valuation was conducted by an independent valuer. In determining the valuations for land and buildings, the valuer refers to current market conditions, structure, current replacement cost, sale prices of comparable land in similar location adjusted for differences in key attributes such as land size and inquires with numerous independent local estate agents / realtors in the vicinity to establish the present market value.

Had these assets been carried at historical cost at 30 June 2017, the carrying amount would have been as follows:

	Cost	Accumulated depreciation	Net book value
	(Rupees in '000)		
Freehold land	836,599	-	836,599
Buildings on freehold land	1,239,880	322,673	917,207
<b>As at 30 June 2017</b>	<b>2,076,479</b>	<b>322,673</b>	<b>1,753,806</b>
As at 30 June 2016	2,053,633	267,233	1,786,400

**4.5 Details of property, plant and equipment disposed off during the year are:**

	Original cost	Accumulated depreciation (Rupees in '000)	Book value	Proceeds	Mode of disposal	Purchaser
Plant and machinery	6,217	1,895	4,322	5,217	Insurance Claim	Jubilee General Insurance
<b>Vehicles</b>						
Toyota Corolla	1,768	177	1,591	1,620	As per Company policy	Mr. Imran Taj
Honda City	1,418	1,134	284	968	As per Company policy	Mr. Mirza Aftab Baig
Suzuki Mehran	667	400	267	405	As per Company policy	Mr. Syed Suleman
Toyota Corolla	1,642	164	1,478	1,506	As per Company policy	Mr. Jahangir Ali Khan
Suzuki Mehran	683	250	433	484	Negotiation	Mrs. Sheeba Danish
Honda Civic Prosmatic	2,207	1,288	919	-	As per Company policy	Mr. Zaka Ullah Khan
Honda Civic Prosmatic	2,476	454	2,022	2,160	As per Company policy	Mr. Rashid Umer Siddiqui
Suzuki Cultus	990	808	182	612	As per Company policy	Mr. Nabeel Ganatra
Suzuki Cultus	1,048	646	402	800	As per Company policy	Mr. Muhammad Uzair
Suzuki Cultus	1,039	433	606	700	As per Company policy	Mrs. Sheeba Danish
Toyota Corolla	2,303	1,036	1,267	1,500	As per Company policy	Mr. Waqas Zubair
Toyota Corolla	1,628	787	841	1,450	Insurance Claim	Jubilee General Insurance
Suzuki Cultus	1,039	346	693	828	As per Company policy	Mr. Ashar Sartaj
Suzuki Cultus	1,039	277	762	-	As per Company policy	Mr. Akhtar Ali
Toyota Corolla	1,552	1,112	440	1,080	As per Company policy	Mr. Usman Ahmed
Toyota Corolla	1,537	333	1,204	1,525	As per Company policy	Mr. Yasir Sohail
Suzuki Cultus	1,039	571	468	790	As per Company policy	Mr. Shahid M. Sajid
Suzuki Cultus	1,019	764	255	750	As per Company policy	Mr. Muhammad Ashfaq
Honda City	1,537	154	1,383	1,530	Negotiation	Mr. Mubashir Ahmed
Various vehicles of book value up to Rs.50,000/- each					Negotiation	Various
	14,204	14,192	12	780		
	40,835	25,326	15,509	19,488		
<b>Total</b>	<b>47,052</b>	<b>27,221</b>	<b>19,831</b>	<b>24,705</b>		

# Notes to the Financial Statements

For the year ended 30 June 2017

## 5 INTANGIBLE ASSETS

	2017							Rate% / Life
	Cost			Amortisation			Net book value as at 30 June 2017	
	As at 01 July 2016	Additions	As at 30 June 2017	As at 01 July 2016	For the year	As at 30 June 2017		
----- (Rupees in '000) -----								
Computer software	<b>17,691</b>	<b>4,015</b>	<b>21,706</b>	<b>17,691</b>	<b>112</b>	<b>17,803</b>	<b>3,903</b>	<b>33% / 3 years</b>

	2016							Rate% / Life
	Cost			Amortisation			Net book value as at 30 June 2016	
	As at 01 July 2015	Additions	As at 30 June 2016	As at 01 July 2015	For the year	As at 30 June 2016		
----- (Rupees in '000) -----								
Computer software	17,691	-	17,691	17,140	551	17,691	-	33% / 3 years

5.1 Total amount of amortisation has been charged to cost of sales in these financial statements.

## 6 STORES AND SPARES

	Note	2017 (Rupees in '000)	2016
Stores		<b>64,722</b>	91,230
Spares		<b>437,447</b>	345,657
Loose tools		<b>5,527</b>	5,710
		<b>507,696</b>	442,597

## 7 STOCK-IN-TRADE

Raw material - in hand		<b>3,028,194</b>	2,192,576
Raw material - in transit		<b>1,813,193</b>	932,278
Work-in-process		<b>1,190,872</b>	546,887
Finished goods	21	<b>3,505,587</b>	1,602,250
Scrap Material		<b>-</b>	40,140
		<b>9,537,846</b>	5,314,131

## 8 TRADE DEBTS - considered good

- Secured	8.1	<b>274,168</b>	289,106
- Unsecured		<b>489,875</b>	231,695
		<b>764,043</b>	520,801

8.1 This represents trade debts arising on account of export sales of Rs. 183.52 million (2016: Rs. 239.09 million) which are secured by way of Export Letters of Credit and Rs. 90.65 million (2016: Rs. 50.02 million) arising on account of domestic sales which are secured by way of Inland Letter of Credit.

8.2 Trade debts includes Rs. 9.56 million (2016: Rs. 91.40 million) receivable from related party. The balance is receivable from M/s. Sumitomo Corporation and is not over due as at 30 June 2017.

# Notes to the Financial Statements

For the year ended 30 June 2017

	2017	2016
	(Rupees in '000)	
<b>9 ADVANCES - considered good</b>		
Advances:		
- to suppliers	48,463	35,059
- to employees	-	10
	<u>48,463</u>	<u>35,069</u>

9.1 These advances are non-interest bearing.

## 10 TRADE DEPOSITS AND PREPAYMENTS

Trade deposits	7,894	3,948
Short term prepayments	14,639	6,280
Other receivable	-	2,096
	<u>22,533</u>	<u>12,324</u>

10.1 The trade deposits and other receivable are non-interest bearing.

10.2 Other receivable includes rent receivable from related party amounting to Rs. Nil (2016: Rs. 0.472 million).

	Note	2017	2016
		(Rupees in '000)	
Tax receivable as at 01 July		1,550,697	1,396,122
Tax (refunds) / payments during the year - net of adjustments		(15,555)	266,902
		<u>1,535,142</u>	<u>1,663,024</u>
Less: Provision for tax - current year	27	(918,585)	(112,327)
		<u>616,557</u>	<u>1,550,697</u>

## 12 CASH AND BANK BALANCES

Cash in hand		84	145
Cash at bank - in current accounts in local currency		38,130	9,121
Cash at bank - in deposit accounts in foreign currency	12.1	15,014	28,349
		<u>53,228</u>	<u>37,615</u>

12.1 Mark-up rate on bank accounts ranges from 4% to 4.75% per annum (2016: 5% to 8% per annum). The deposits account are placed with bank under conventional banking arrangements.

## 13 ISSUED, SUBSCRIBED AND PAID-UP CAPITAL

2017	2016		2017	2016
(Number of shares)			(Rupees in '000)	
30,000	30,000	Fully paid ordinary shares of Rs. 10 each issued for cash	300	300
417,716,700	417,716,700	Fully paid ordinary shares of Rs. 10 each issued against transfer of net assets	4,177,167	4,177,167
17,253,300	17,253,300	Fully paid ordinary shares of Rs. 10 each issued as right shares	172,533	172,533
<u>435,000,000</u>	<u>435,000,000</u>		<u>4,350,000</u>	<u>4,350,000</u>

# Notes to the Financial Statements

For the year ended 30 June 2017

- 13.1** As at 30 June 2017, the Holding Company and associated companies held 245,055,543 (2016: 245,055,543) and 39,477,659 (2016: 59,707,057) ordinary shares respectively of Rs. 10 each.

## 14 SURPLUS ON REVALUATION OF PROPERTY, PLANT AND EQUIPMENT - net of tax

	Note	2017 (Rupees in '000)	2016
<b>Freehold land</b>			
Balance as at 01 July		623,651	380,276
Revaluation during the year		-	243,375
		<b>623,651</b>	623,651
<b>Buildings on freehold land</b>			
Balance as at 01 July		500,924	250,350
Revaluation during the year		-	267,688
Transferred to retained earnings in respect of incremental depreciation charged during the year		(29,179)	(17,114)
		<b>471,745</b>	500,924
Related deferred tax liability		(141,523)	(150,277)
		<b>953,873</b>	974,298

## 15 LONG TERM FINANCES - secured

Long-term finances utilised under mark-up arrangements	15.1	4,818,345	4,743,989
Current portion of long term finances shown under current liabilities		(1,197,073)	(699,016)
		<b>3,621,272</b>	4,044,973

### 15.1 Long term finances utilised under mark-up arrangements

	Sale price (Rupees in '000)	Purchase price (Rupees in '000)	Number of instalments and commencement date	Date of maturity / repayment	Rate of mark-up per annum	2017 (Rupees in '000)	2016
<i>Conventional</i>							
<b>i) Long Term Finance Facility (LTFF) - Local currency</b>							
Assistance for plant and machinery (note 15.1.1)	1,000,000	4,675,000	32 quarterly instalments 16 October 2016	11 November 2026	1.00% over SBP Refinance rate	988,012	1,000,000
Assistance for plant and machinery (note 15.1.1)	1,000,000	2,501,562	16 half yearly instalments 12 December 2016	28 November 2026	1.00% over SBP Refinance rate	952,555	988,433
<b>ii) Long Term Finance - Local currency</b>							
Assistance for plant and machinery (note 15.1.2)	800,000	1,112,512	18 quarterly instalments 30 June 2016	01 September 2020	0.15% over 06 months KIBOR	577,778	755,556
<b>iii) Long Term Finance - Local currency</b>							
Assistance for plant and machinery (note 15.1.3)	1,000,000	1,610,411	60 equal monthly instalments 28 July 2016	28 June 2021	0.15% over 03 months KIBOR	800,000	1,000,000
<i>Islamic</i>							
<b>iv) Long Term Finance - Local currency</b>							
Assistance for plant and machinery (note 15.1.4)	1,000,000	1,743,300	01 half yearly & 14 quarterly instalments 26 December 2016	26 June 2020	0.20% over 06 months KIBOR	750,000	1,000,000
<b>v) Long Term Finance - Local currency</b>							
Assistance for plant and machinery (note 15.1.5)	1,000,000	1,098,867	36 equal monthly instalments 01 October 2016	01 September 2019	0.20% over 01 months KIBOR	750,000	-
						<b>4,818,345</b>	4,743,989

# Notes to the Financial Statements

For the year ended 30 June 2017

- 15.1.1** This represents Long Term Finance Facility (LTFF) obtained from United Bank Limited and Bank AL Habib Limited and is secured by way of pari passu charge over fixed assets of the Company.
- 15.1.2** This finance has been obtained from MCB Bank Limited and is secured by way of pari passu charge over fixed assets of the Company.
- 15.1.3** This finance has been obtained from Bank AL Habib Limited and is secured by way of pari passu over fixed assets of the Company.
- 15.1.4** This finance has been obtained from Meezan Bank Limited and is secured by way of pari passu over fixed assets of the Company.
- 15.1.5** This finance has been obtained from Islamic window of Standard Chartered Bank (Pakistan) Limited and is secured by way of pari passu charge over fixed assets of the Company.

## 16 DEFERRED TAXATION - net

Deferred tax liability comprises of (deductible) / taxable temporary differences in respect of the following:

	2017	2016
	(Rupees in '000)	
<b>Taxable temporary difference</b>		
Accelerated tax depreciation	<b>1,856,752</b>	1,798,700
<b>Deductible temporary differences</b>		
Provision for unavailed leaves	<b>(1,573)</b>	(1,055)
Staff retirement benefits	<b>(6,499)</b>	(6,464)
Unrealised exchange losses	<b>(292)</b>	(2,166)
Provision for Infrastructure Cess and Government levies	<b>(61,427)</b>	(19,677)
Tax loss	-	(958,590)
Alternate corporate taxation	<b>(330,540)</b>	-
	<b>1,456,421</b>	810,748

## 17 TRADE AND OTHER PAYABLES

	Note	2017	2016
		(Rupees in '000)	
Trade creditors	17.1	<b>4,081,902</b>	3,622,348
Derivative financial liabilities		-	8,286
Payable to provident fund		<b>1,229</b>	-
Sales commission payable		<b>52,509</b>	34,653
Accrued expenses		<b>935,228</b>	426,750
Advances from customers	17.2	<b>390,740</b>	177,170
Provision for infrastructure cess	17.3	<b>519,204</b>	362,076
Provision for government levies	17.4	<b>257</b>	409
Dividend payable		<b>275,166</b>	-
Unclaimed dividend		<b>656</b>	384
Short term compensated absences		<b>5,928</b>	4,000
Workers' Profit Participation Fund	17.5	-	13,817
Workers' Welfare Fund		<b>140,452</b>	41,337
Others		<b>6,857</b>	3,570
		<b>6,410,128</b>	4,694,800

- 17.1** Trade creditors includes Rs. 3,011.88 million (2016: Rs. 3,299.72 million) payable to a related party.
- 17.2** Advance from customers includes Rs. 0.15 million (2016: Rs. Nil) received from a related party.
- 17.3** This represents provision against fifty percent amount guaranteed to Excise and Taxation Officer (refer note 19.1.1).

# Notes to the Financial Statements

For the year ended 30 June 2017

	Note	2017 (Rupees in '000)	2016
Opening balance		362,076	287,508
Provided during the year		157,128	74,568
Closing balance		<u>519,204</u>	<u>362,076</u>
<b>17.4 Provision for government levies</b>			
Opening balance		409	568
Payment during the year		(152)	(159)
Closing balance		<u>257</u>	<u>409</u>
<b>17.5 Movement of Workers' Profit Participation Fund</b>			
Opening balance		13,817	12,664
Allocation for the year	25	247,788	88,963
Interest on workers' profit participation fund		85	221
Payment during the year		(261,690)	(88,031)
Closing balance		<u>-</u>	<u>13,817</u>
<b>18 SHORT TERM BORROWINGS - secured</b>			
<i>Conventional</i>			
Running finance under mark-up arrangement	18.1	1,570,864	2,663,844
Running finance under Export Refinance Scheme	18.2	1,118,500	-
<i>Islamic</i>			
Short term finance under Running Musharakah	18.3	860,369	39,102
Short term finance under Term Musharakah	18.4	1,489,503	820,809
		<u>5,039,236</u>	<u>3,523,755</u>
<b>18.1</b>	The facilities for running finance available from various commercial banks are for the purpose of meeting working capital requirements. The rates of mark-up on these finances range from 6.08% to 8.00% (2016: 6.04% to 9.68%) per annum. These facilities mature within twelve months and are renewable.		
<b>18.2</b>	The Company has short term running finance facility under Export Refinance Scheme of the State Bank of Pakistan from a commercial bank. The rate of mark-up on this facility is 2.15% (2016: 3.96%) per annum. These facilities mature within twelve months and are renewable.		
<b>18.3</b>	The Company has obtained facilities for short term finance under Running Musharakah. The rate of profit is 6.33% to 6.53% (2016: 6.55% to 7.18%) per annum. This facility matures within twelve months and is renewable.		
<b>18.4</b>	The Company has obtained facilities for short term finance under Term Musharakah. The rate of profit is 6.07% to 6.14% (2016: 6.07% to 6.58%) per annum. This facility matures within twelve months and is renewable.		
<b>18.5</b>	As at 30 June 2017, the unavailed facilities from the above borrowings amounted to Rs. 6,360.76 million (2016: Rs. 7,876.24 million).		
<b>18.6</b>	The above facilities are secured by way of joint and pari passu charges over current assets of the Company.		



# Notes to the Financial Statements

For the year ended 30 June 2017

## 19 CONTINGENCIES AND COMMITMENTS

### 19.1 Contingencies

**19.1.1** The Sindh Finance Act, 1994 prescribed an infrastructure fee at the rate of 1% of the C&F value of all goods entering or leaving the province of Sindh via sea or air. The High Court of Sindh on petition filed by the petitioner, passed an interim order directing that every company subsequent to 27 December 2006 is required to clear the goods on paying 50% of the fee amount involved and furnishing a guarantee / security for the balance amount. Bank guarantees issued as per the above mentioned interim order amount to Rs. 536.5 million (2016: Rs. 376.5 million), have been provided to the Department. However, a provision to the extent of amount utilized from the limit of guarantee has also been made for by the Company on prudent basis (Note 17.3).

**19.1.2** In 2011, the Gas Infrastructure Development Cess was levied via GIDC Act 2011 and further the rate of cess was amended via Finance Bill 2012 - 2013 which was challenged in the Supreme Court of Pakistan. The Supreme Court of Pakistan declared GIDC Act 2011 to be unconstitutional and ultra vires on the grounds that GIDC is a 'Fee' and not a 'Tax' and in the alternative it is not covered by any entry relating to imposition or levy of tax under Part-I of the Federal Legislative list and on either counts the 'cess' could not have been introduced through a money bill under the Constitution.

During 2015, the Government passed a new law 'Gas Infrastructure Development Cess Act 2015' ('the Act'), by virtue of which all prior enactments have been declared infructuous. The said Act levies GIDC at Rs. 100 per MMBTU on industrial consumption and Rs. 200 per MMBTU on captive power consumption, effective 01 July 2011. The Company has obtained a stay order on the retrospective application of the Act from the Honorable High Court of Sindh. The Company is confident of favourable outcome and therefore has not recorded, to the extent of self consumption, a provision of Rs. 380.8 million (from 01 July 2011 till 22 May 2015) in these financial statements. However, the Company made a provision of GIDC to the extent of its self consumption from May 2015 onwards. On 26 October 2016, the High Court of Sindh held that enactment of GIDC Act 2015 is ultra-vires to the Constitution of Pakistan. Sui Southern Gas Company Limited has filed an intra-court appeal before the Divisional Bench of High Court of Sindh and is pending for adjudication. On 31 May 2017, separate petition filed by another company in the Peshawar High Court challenging the vires of the GIDC Act 2015 was dismissed for the reason that the Act has been passed by the Parliament strictly in accordance with the legislative procedures contained in the Constitution of Pakistan and therefore no procedural defect in the Act which could be made as a ground for its annulment. In view of aforementioned developments, the Company on prudent basis, continue to recognise provision after the passage of the Act.

Further the Company has not recognized GIDC amounting to Rs. 739 million (2016: Rs. 633 million) pertaining to period from 01 July 2011 to 30 June 2017 with respect to its captive power plant from which power generation is supplied to K-Electric Limited. Management considers that, in the event such levy is imposed, it shall recover GIDC from K-Electric Limited through fuel adjustments after getting requisite approval from National Electric Power Regulatory Authority (NEPRA).

**19.1.3** Section 113(2)(c) of the Income Tax Ordinance, 2001 was interpreted by a Divisional Bench of the High Court of Sindh in the Income Tax Reference Application (ITRA) No. 132 of 2011 dated 07 May 2013, whereby it was held that the benefit of carry forward of minimum tax is only available in the situation where the actual tax payable (on the basis of net income) in a tax year is less than minimum tax. Therefore, where there is no tax payable due to brought forward tax losses, minimum tax could not be carried forward for adjustment with future tax liability.

The Company, based on legal counsels' advice, considered that certain strong grounds are available whereby the aforesaid decision can be challenged in a Larger Bench of the High Court of Sindh or the Supreme Court of Pakistan. A leave to appeal against the aforesaid decision has already been filed before the Supreme Court of Pakistan by other companies which is pending for hearing. In view of above, the Company is confident that the ultimate outcome in this regard would be favourable.

# Notes to the Financial Statements

For the year ended 30 June 2017

Further, based on the tax expert's advice obtained during the year, accumulated minimum tax liability under Section 113 of the Income Tax Ordinance, 2001 (the Ordinance) of Rs. 431 million was determined from the tax years 2013 till 2015 and an amount of Rs. 248 million on account of Alternate Corporate Tax (ACT) for the tax year 2016 under Section 113(C) of the Ordinance. However, based on the assessment and estimation for availability of sufficient taxable profits on the basis of 5 years projections and tax credits available to the Company under section 65(B) of the Income Tax Ordinance, 2001, accumulated minimum tax liability and alternate corporate tax net of tax credit under section 65(B) amounting to Rs. 157 million has not been recorded in the financial statements for the year ended 30 June 2017.

- 19.1.4** Oil and Gas Regulatory Authority (OGRA) has issued notification for increase in gas tariff disregarding the protocol laid down in OGRA Ordinance, 2002. The Company has filed a suit in the High Court of Sindh (the Court) challenging the gas tariff increase. The Court has granted a stay order, subject to security deposit of the differential amount with the Nazir of the Court. The Company has deposited amount of Rs. 107.7 million as post dated cheques with the Nazir of the Court. The Company, on prudent basis, has also accrued this amount in these financial statements.
- 19.1.5** Guarantees issued in favour of Sui Southern Gas Company Limited by the bank amounted to Rs. 268.7 million (2016: Rs. 262.7 million) as a security for supply of gas.
- 19.1.6** Guarantees issued in favour of Pakistan State Oil Company Limited issued by bank on behalf of the Company amounted to Rs. 5.5 million (2016: Rs. 5.5 million).
- 19.1.7** Guarantees issued in favour of K-Electric Limited issued by bank on behalf of the Company amounted to Rs. 8.67 million (2016: Rs. 8.67 million).
- 19.1.8** Guarantees issued in favour of Nazir High Court issued by bank on behalf of the Company amounted to Rs. 2.65 million (2016: Rs. 2.65 million).

## 19.2 Commitments

- 19.2.1** Capital expenditure commitments outstanding as at 30 June 2017 amounted to Rs. 3,016.6 million (2016: Rs. 320.07 million).
- 19.2.2** Commitments under Letters of Credit for raw materials and spares as at 30 June 2017 amounted to Rs. 4,616.45 million (2016: Rs. 6,578.36 million).
- 19.2.3** The unavailed facilities for opening Letters of Credit and Guarantees from banks as at 30 June 2017 amounted to Rs. 13,501.95 million (2016: Rs. 7,934.6 million) and Rs. 190 million (2016: Rs. 194 million) respectively.

## 20 NET SALES

	2017	2016
	(Rupees in '000)	
Local	<b>35,625,125</b>	21,577,681
Export	<b>3,911,843</b>	2,477,153
	<b>39,536,968</b>	24,054,834
Sales tax	<b>(5,361,282)</b>	(3,283,515)
Trade discounts	<b>(20,950)</b>	(50,019)
Sales commission	<b>(422,114)</b>	(229,203)
	<b>(5,804,346)</b>	(3,562,737)
	<b>33,732,622</b>	20,492,097

# Notes to the Financial Statements

For the year ended 30 June 2017

	Note	2017 (Rupees in '000)	2016
<b>21 COST OF SALES</b>			
Opening stock of raw material and work-in-process		<b>2,739,463</b>	2,576,275
Purchases		<b>29,651,958</b>	16,292,785
Salaries, wages and benefits	21.1	<b>401,788</b>	327,394
Electricity, gas and water		<b>975,516</b>	912,178
Insurance		<b>19,298</b>	18,783
Security and janitorial		<b>18,565</b>	20,588
Depreciation	4.3	<b>710,769</b>	633,671
Amortisation	5	<b>112</b>	551
Stores and spares consumed		<b>87,095</b>	93,496
Repairs and maintenance		<b>81,011</b>	100,465
Postage, telephone and stationery		<b>6,367</b>	4,959
Vehicle, travel and conveyance		<b>18,799</b>	16,518
Internal material handling		<b>16,789</b>	13,782
Environment controlling expense		<b>1,585</b>	1,326
Computer stationery and software support fees		<b>6,078</b>	3,217
Partial manufacturing expenses	21.2	<b>285,068</b>	10,768
Sundries		<b>18,301</b>	8,902
Recovery from sale of scrap		<b>(1,089,654)</b>	(660,455)
		<b>33,948,908</b>	20,375,203
Closing stock of raw material and work-in-process		<b>(4,219,066)</b>	(2,739,463)
Cost of goods manufactured		<b>29,729,842</b>	17,635,740
Finished goods:			
Opening stock		<b>1,602,250</b>	1,552,343
Closing stock	7	<b>(3,505,587)</b>	(1,602,250)
		<b>(1,903,337)</b>	(49,907)
		<b>27,826,505</b>	17,585,833

**21.1** Salaries, wages and benefits include Rs. 18.08 million (2016: Rs. 18.24 million) in respect of staff retirement benefits.

**21.2** Due to undergoing expansion during the year, the Company has entered into a partial manufacturing arrangement with its Holding Company.

	Note	2017 (Rupees in '000)	2016
<b>22 ADMINISTRATIVE EXPENSES</b>			
Salaries, wages and benefits	22.1	<b>129,910</b>	98,712
Rent, rates and taxes		<b>5,821</b>	4,124
Electricity, gas and water		<b>2,118</b>	1,223
Insurance		<b>1,657</b>	2,064
Depreciation	4.3	<b>5,527</b>	5,951
Security and janitorial services		<b>491</b>	513
Printing and stationery		<b>2,250</b>	1,775
Computer stationery and software support fees		<b>48</b>	104
Postage and communication		<b>701</b>	688
Vehicle, travel and conveyance		<b>5,468</b>	5,285
Legal and professional charges		<b>43,902</b>	33,475
Certification and registration charges		<b>6,033</b>	540
Directors' fee		<b>3,660</b>	3,540
Others		<b>7,290</b>	3,485
		<b>214,876</b>	161,479

# Notes to the Financial Statements

For the year ended 30 June 2017

**22.1** Salaries, wages and benefits include Rs. 5.91 million (2016: Rs. 3.28 million) in respect of staff retirement benefits.

	Note	2017	2016
		(Rupees in '000)	
<b>23 SELLING AND DISTRIBUTION EXPENSES</b>			
Salaries, wages and benefits	23.1	68,612	48,836
Rent, rates and taxes		10,514	8,674
Electricity, gas and water		2,174	1,331
Insurance		673	821
Depreciation	4.3	4,030	3,321
Postage, telephone and stationery		2,063	1,722
Vehicle, travel and conveyance		11,358	10,493
Freight and forwarding charges		206,722	110,436
Sales promotion		17,065	15,350
Others		10,583	5,878
		<u>333,794</u>	<u>206,862</u>

**23.1** Salaries, wages and benefits include Rs. 3.83 million (2016: Rs. 3.1 million) in respect of staff retirement benefits.

	Note	2017	2016
		(Rupees in '000)	
<b>24 FINANCIAL CHARGES</b>			
Mark-up on:			
- long term borrowings		323,501	438,616
- short term borrowings		122,921	214,916
	24.1	446,422	653,532
Bank charges		9,963	8,957
Interest on WPPF		85	221
Exchange (gain) / loss on FE financing		(970)	68,815
		<u>455,500</u>	<u>731,525</u>

**24.1** It includes mark-up under shariah compliant arrangements amounting to Rs. 145.99 million (2016: Rs. 71.28 million).

	Note	2017	2016
		(Rupees in '000)	
<b>25 OTHER OPERATING CHARGES</b>			
Auditors' remuneration	25.1	2,106	2,063
Donations	25.2	44,459	8,690
Workers' Profit Participation Fund	17.5	247,788	88,963
Workers' Welfare Fund		99,115	35,585
Loss on derivative financial instruments		31,483	27,572
Exchange loss - net		-	101,802
		<u>424,951</u>	<u>264,675</u>

**25.1 Auditors' remuneration**

Audit fee	1,336	1,254
Half yearly review	381	358
Other services including certifications	117	110
Sales tax	147	184
Out of pocket expenses	125	157
	<u>2,106</u>	<u>2,063</u>

# Notes to the Financial Statements

For the year ended 30 June 2017

## 25.2 Donations

Donations in which directors are interested, are as follows:

Name of Director	Interest in Donee	Name and address of the Donee	Amount donated	
			2017	2016
(Rupees in '000)				
Mr. Samir M. Chinoy	Chairman	Amir Sultan Chinoy Foundation 101, Beaumont Plaza, 10 Beaumont Road, Karachi	5,000	5,833
Mr. Kemal Shoaib	Director	Public Interest Law Association of Pakistan-PILAP 18-C, Office No. 202, Zamzama Commercial Lane No. 2, Phase V, D.H.A, Karachi	500	-
Syed Salim Raza	Trustee	Layton Rehmatullah Benevolent Trust 37-C, Sunset Lane No. 4 Phase II Extension, 24th Commercial Street D.H.A, Karachi	2,000	-
Mr. Riyaz T. Chinoy	Trustee	LITE Development and Management Company Plot No. HG-9D Improvement Scheme No. 3 Landhi Industrial Area, Karachi	-	88
			<b>7,500</b>	<b>5,921</b>

## 26 OTHER INCOME

	Note	2017	2016
(Rupees in '000)			
Income from non financial assets			
Income from power generation	26.1	42,594	38,241
Recovery of shared resources cost	26.2	40,961	32,920
Gain on sale of property, plant and equipment		4,874	8,121
Rental income	26.3	1,932	1,962
Exchange gain - net		11,331	-
Others		28,578	31,162
		<b>130,270</b>	<b>112,406</b>
<b>Income / return on financial assets</b>			
- Interest on bank deposit - conventional		1,508	367
		<b>131,778</b>	<b>112,773</b>

### 26.1 Income from power generation

Net sales		422,898	444,205
Cost of electricity produced:			
Salaries, wages and benefits	26.1.1	19,854	18,010
Electricity, gas and water		798,540	750,873
Depreciation	4.3	48,272	67,608
Stores and spares consumed		21,783	21,046
Repairs and maintenance		23,685	45,797
Sundries		1,606	1,336
		<b>913,740</b>	<b>904,670</b>
Less: Self consumption		<b>(533,436)</b>	<b>(498,706)</b>
		<b>380,304</b>	<b>405,964</b>
Income from power generation		<b>42,594</b>	<b>38,241</b>

**26.1.1** Salaries, wages and benefits include Rs. 0.96 million (2016: Rs. 0.68 million) in respect of staff retirement benefits.

**26.1.2** The Company has electricity power generation facility at its premises. The Company has generated electricity in excess of its requirements which is supplied to K-Electric Limited under an agreement. The agreement is valid for period up to 20 years w.e.f 31 August 2007.

# Notes to the Financial Statements

For the year ended 30 June 2017

**26.2** This represents utilities supplied to Holding Company and is recognised based on the terms of the agreement with the Holding Company.

**26.3** This represents rental income earned through renting of office premise to associated concern and recognize on straight line basis over the terms of the arrangement.

	Note	2017 (Rupees in '000)	2016
<b>27 TAXATION - net</b>			
Current - for the year		<b>782,265</b>	112,327
- for prior years		<b>136,320</b>	-
	11	<b>918,585</b>	112,327
Deferred		<b>646,167</b>	363,205
		<b>1,564,752</b>	475,532

## 27.1 Relationship between income tax expense and accounting profit

Profit before taxation		<b>4,608,774</b>	1,654,496
Tax at the enacted tax rate of 31% (2016: 32%)		<b>1,428,720</b>	529,439
Effect on income under final tax regime		<b>(126,259)</b>	(30,575)
Effect of adjustments on account of change in rates and proportionate etc.		<b>(26,153)</b>	(23,203)
Effect of tax on reduced rate		<b>570,583</b>	-
Effect of super tax		<b>(126,434)</b>	-
Effect of prior year taxation		<b>(136,320)</b>	-
Others		<b>(19,385)</b>	(129)
		<b>1,564,752</b>	475,532

**27.2** Under section 5A of Income Tax Ordinance, 2001 (as amended by the finance act 2017), a tax shall be imposed at the rate of 7.5% of the accounting profit before tax on every public company, other than schedule bank or modaraba, that drives profit for a tax year but does not distribute atleast 40% of its after tax profits within six months of the end of the tax year through cash or bonus shares.

The Board of Directors in their meeting held on 15 August 2017 have recommended sufficient cash dividend for the year ended 30 June 2017 for the consideration and approval of the shareholders of the Company in the forthcoming annual general meeting which complies with the above stated requirements. Accordingly, no provision for tax on undistributed profit has been recognised in these financial statements for the year ended 30 June 2017.

	2017 (Rupees in '000)	2016
<b>28 EARNINGS PER SHARE - BASIC AND DILUTED</b>		
Profit after taxation for the year	<b>3,044,022</b>	1,178,964
	(Number)	
Weighted average number of ordinary shares in issue during the year	<b>435,000,000</b>	435,000,000
	(Rupees)	
Earnings per share	<b>7.00</b>	2.71

# Notes to the Financial Statements

For the year ended 30 June 2017

## 29 CHANGES IN WORKING CAPITAL

	2017	2016
	(Rupees in '000)	
<i>(Increase) / decrease in current assets</i>		
Stores and spares	<b>(65,099)</b>	(93,020)
Stock-in-trade	<b>(3,342,800)</b>	(238,078)
Trade debts	<b>(243,242)</b>	(158,337)
Receivable from K-Electric Limited ('KE')	<b>(2,474)</b>	16,382
Advances	<b>(13,394)</b>	12,849
Trade deposits, short term prepayments and other receivables	<b>(10,209)</b>	2,811
Sales tax receivable	<b>(724,029)</b>	(371,964)
	<b>(4,401,247)</b>	(829,357)
<i>Increase in current liabilities</i>		
Trade and other payables	<b>557,047</b>	1,785,198
	<b>(3,844,200)</b>	955,841

## 30 STAFF RETIREMENT BENEFITS

### 30.1 Staff Provident fund

Salaries, wages and benefits include Rs. 12.56 million (2016: Rs. 11.26 million) in respect of provident fund contribution.

The following information is based on un-audited financial statements of the Fund:

	2017	2016
	(Rupees in '000)	
Size of the fund - Total assets	<b>114,399</b>	91,374
Cost of investments made	<b>98,183</b>	81,114
Percentage of investments made	<b>96.8%</b>	99.7%
Fair value of investments	<b>110,742</b>	91,059

The break-up of fair value of investments is:

	2017		2016	
	(Rupees in '000)	Percentage	(Rupees in '000)	Percentage
Government securities	<b>86,024</b>	<b>77.68%</b>	69,729	76.58%
Debt securities	-	<b>0.00%</b>	-	0.00%
Equity shares	<b>24,718</b>	<b>22.32%</b>	21,330	23.42%
	<b>110,742</b>	<b>100%</b>	91,059	100%



# Notes to the Financial Statements

For the year ended 30 June 2017

The investments out of provident fund have been made in accordance with the provisions of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose.

## 30.2 Staff Gratuity fund

The actuarial valuation of gratuity was carried out during the year by an independent actuary under projected unit credit method.

The following significant assumptions has been used:

	2017	2016
<i>Financial assumptions</i>		
Rate of discount	<u>9.25%</u>	9.00%
Expected rate of salary increase	<u>8.25%</u>	8.00%

### *Demographic assumptions*

	<u>SLIC 2001-2005</u>	<u>SLIC 2001-2005</u>
Mortality rate	<u>Moderate</u>	Moderate
Rates of employee turnover		
Retirement assumption	<u>Age 60 years</u>	Age 60 years

2017                      2016  
(Rupees in '000)

The amounts recognised in balance sheet are as follows:

<b>Present value of defined benefit obligation</b>	<b>98,758</b>	75,829
Fair value of plan assets	<u>(75,180)</u>	<u>(51,333)</u>
Liability as at 30 June	<u>23,578</u>	24,496

### **Movements in the present value of defined benefit obligation**

Present value of defined benefit obligation - beginning of the year	75,829	58,676
Current service cost	14,867	12,566
Interest cost	6,638	5,976
Remeasurements: Actuarial losses on obligation	5,569	2,094
Benefits paid	<u>(4,145)</u>	<u>(3,483)</u>
Present value of defined benefit obligation	<u>98,758</u>	75,829

### **Movements in the fair value of plan assets**

Fair value of plan assets - beginning of the year	51,333	37,990
Interest income on plan assets	5,279	4,403
Return on plan assets, excluding interest income	3,924	1,051
Benefits paid	<u>(4,145)</u>	<u>(3,483)</u>
Contribution to fund	<u>18,789</u>	11,372
Fair value of plan assets	<u>75,180</u>	51,333

### **Movement in net defined benefit liability**

Opening balance	24,496	20,686
Re-measurements recognised in other comprehensive income during the year	1,645	1,043
Expense chargeable to profit and loss account	16,226	14,139
Contribution paid during the year	<u>(18,789)</u>	<u>(11,372)</u>
Closing balance	<u>23,578</u>	24,496



# Notes to the Financial Statements

For the year ended 30 June 2017

## Amount recognised in total comprehensive income

The following amounts have been charged in respect of these benefits to profit and loss account and other comprehensive income:

	2017 (Rupees in '000)	2016
<b>Component of defined benefit costs recognised in profit and loss account</b>		
Current service cost	14,867	12,566
Net interest cost		
- Interest cost on defined benefit obligation	6,638	5,976
- Return on plan assets	(5,279)	(4,403)
	<u>16,226</u>	<u>14,139</u>
<b>Component of defined benefit costs (re-measurement) recognised in other comprehensive income</b>		
Re-measurements: Actuarial (gain) / loss on obligation		
- Loss due to change in experience adjustments	5,569	2,094
- Return on plan assets	(3,924)	(1,051)
Net re-measurement recognised in other comprehensive income	<u>1,645</u>	<u>1,043</u>
Total defined benefit cost recognised in profit and loss account and other comprehensive income	<u>17,871</u>	<u>15,182</u>

## Components of defined benefit cost for the next year

Current service cost	17,446	14,867
Interest expense on defined benefit obligation	8,829	6,580
Return on plan assets	(5,312)	(4,887)
Net interest cost	3,517	1,693
Cost for the next year to be recognised in profit and loss	<u>20,963</u>	<u>16,560</u>

## Composition of fair value of plan assets

	2017		2016	
	Fair value (Rupees in '000)	Percentage	Fair value (Rupees in '000)	Percentage
Government securities	51,901	69%	35,311	69%
Shares - Listed	18,882	25%	15,104	29%
Bank deposits	4,397	6%	918	2%
Fair value of plan net assets	<u>75,180</u>	<u>100%</u>	<u>51,333</u>	<u>100%</u>

## Sensitivity analysis on significant actuarial assumptions: Actuarial Liability

	2017 (Rupees in '000)	2016
Discount rate + 100 basis points	88,358	67,775
Discount rate - 100 basis points	111,167	85,465
Salary increases + 100 basis points	111,362	85,621
Salary increases - 100 basis points	88,008	67,499

(Number in years)

Weighted average duration of the Defined Benefit Obligation	<u>12</u>	<u>12</u>
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The sensitivity analysis prepared presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

# Notes to the Financial Statements

For the year ended 30 June 2017

## 31 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	2017			2016		
	Chief Executive	Directors	Executives	Chief Executive	Directors	Executives
	(Rupees in '000)					
Managerial remuneration	17,182	42,359	126,709	18,916	18,797	107,521
Bonus	5,727	2,192	33,285	4,849	-	30,313
Retirement benefits	2,352	833	12,200	1,835	-	10,888
Rent, utilities, leave encashment etc.	8,800	3,719	55,923	7,438	198	48,825
	<b>34,061</b>	<b>49,103</b>	<b>228,117</b>	<b>33,038</b>	<b>18,995</b>	<b>197,547</b>
Number of persons	1	2	83	2*	1	70

\* As at 30 June 2016 number of Chief Executive was one.

**31.1** In addition to the above, Chief Executive, Directors and certain Executives are provided with free use of Company maintained vehicles in accordance with the Company's policy.

**31.2** Fee paid to non-executive directors is Rs. 3.66 million (2016: Rs. 3.54 million).

## 32 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

### Financial risk management

The Board of Directors of the Company has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

### Risk management framework

The Board meets frequently throughout the year for developing and monitoring the Company's risk management policies. The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Audit Committee oversees how management monitors compliance with the Company's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Company.

### 32.1 Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counterparty to a financial instrument fails to meet its contractual obligations without considering the fair value of the collateral available there against.

# Notes to the Financial Statements

For the year ended 30 June 2017

## Exposure to credit risk

The Carrying amount of respective financial assets represent the maximum credit exposure. The maximum exposure to credit risk at the reporting date is as follows:

	2017	2016
	(Rupees in '000)	
Trade debts - secured	274,168	289,106
Trade debts - unsecured	489,875	231,695
Receivable from K-Electric Limited (KE)	42,987	40,513
Trade deposits and other receivables	7,894	6,044
Bank balances	53,144	37,470
	<b>868,068</b>	<b>604,828</b>

The Company's principal credit risk arises from trade debts, K-Electric Limited (KE) and bank balances. Receivable from K-Electric Limited (KE) is monitored on an on going basis in accordance with settlement agreement. The Company does not expect to incur loss there against. The Company's exposure to credit risk arising from trade debtors is mainly influenced by the individual characteristics of each customer. The Company has no major concentration of credit risk with any single customer. The majority of the customers have been transacting with the Company for several years. The Company establishes an allowance for impairment where it considers recoveries are not probable.

**32.1.1** Trade debts and receivable from K-Electric (KE) amounting to Rs. 142.4 million (2016: Rs. 93.3 million) at the balance sheet date belong only to domestic region whereas trade debts amounting to Rs. 664.7 million (2016: Rs. 467.95 million) belong to foreign customers.

## 32.1.2 Impairment losses

The aging of trade debtors and receivable from K-Electric Limited (KE) at the balance sheet date was:

	2017		2016	
	Gross	Impairment	Gross	Impairment
----- (Rupees in '000) -----				
Not past due	795,605	-	553,958	-
Past due 1-60 days	11,425	-	4,148	-
Past due 61 days -1 year	-	-	3,208	-
Total	<b>807,030</b>	<b>-</b>	<b>561,314</b>	<b>-</b>

**32.1.3** Based on the past experience, consideration of financial position, past track records and recoveries of trade debts including subsequent recoveries and receivable from K-Electric Limited (KE) in accordance with the settlement agreement, the Company believes that receivables that are past due do not require any impairment.

**32.1.4** Cash is held only with reputable banks with high quality external credit enhancements. Following are the credit ratings of banks within which balances are held or credit lines available:

Bank	Rating Agency	Rating	
		Short term	Long term
Habib Bank Limited	JCR-VIS	A-1+	AAA
United Bank Limited	JCR-VIS	A-1+	AAA
Faysal Bank Limited	PACRA	A1+	AA
Bank AL Habib Limited	JCR-VIS	A-1+	AA
MCB Bank Limited	PACRA	A1+	AA+
Standard Chartered Bank (Pakistan) Limited	PACRA	A1+	AAA
NIB Bank Limited	PACRA	A1+	AA-
Meezan Bank Limited	JCR-VIS	A-1+	AA
Bank Al Falah Limited	PACRA	A1+	AA+
Dubai Islamic Bank Limited	JCR-VIS	A-1	AA-
Habib Metropolitan Bank Limited	PACRA	A1+	AA+
Allied Bank Limited	PACRA	A1+	AA+
Samba Bank Limited	JCR-VIS	A-1	AA

# Notes to the Financial Statements

For the year ended 30 June 2017

## Concentration of credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographical region, or have economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Company's performance to developments affecting a particular industry. In order to avoid excessive concentrations of risk, management focus on the maintenance of a diversified portfolio. Identified concentrations of credit risks are controlled and managed accordingly. Management does not consider that it has any concentration of credit risk at reporting date.

## 32.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or difficulty in raising funds to meet commitments associated with financial liabilities as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation. The Company ensures that it has sufficient cash to meet expected working capital requirements by having credit lines available. The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements:

	2017					
	Carrying amount	Contractual cash flows	Six months or less	Six to twelve months	One to five years	More than five years
	(Rupees in '000)					
<b>Non-derivative financial liabilities</b>						
Long term financing	4,818,345	(6,753,591)	(818,578)	(1,706,204)	(3,849,988)	(378,821)
Short-term borrowings	5,039,236	(5,039,236)	(5,039,236)	-	-	-
Accrued mark-up	69,140	(69,140)	(69,140)	-	-	-
Trade and other payables	4,081,902	(4,081,902)	(4,081,902)	-	-	-
	<b>14,008,623</b>	<b>(15,943,869)</b>	<b>(10,008,856)</b>	<b>(1,706,204)</b>	<b>(3,849,988)</b>	<b>(378,821)</b>
<b>Derivative financial liabilities</b>	-	-	-	-	-	-
	<b>14,008,623</b>	<b>(15,943,869)</b>	<b>(10,008,856)</b>	<b>(1,706,204)</b>	<b>(3,849,988)</b>	<b>(378,821)</b>

# Notes to the Financial Statements

For the year ended 30 June 2017

	2016					
	Carrying amount	Contractual cash flows	Six months or less	Six to twelve months	One to five years	More than five years
	(Rupees in '000)					
<b>Non-derivative financial liabilities</b>						
Long term financing	4,743,989	(6,207,983)	(516,637)	(511,496)	(3,950,134)	(1,229,716)
Short-term borrowings	3,523,755	(3,523,755)	(3,523,755)	-	-	-
Accrued mark-up	43,714	(43,714)	(43,714)	-	-	-
Trade and other payables	<u>3,622,732</u>	<u>(3,622,732)</u>	<u>(3,622,732)</u>	<u>-</u>	<u>-</u>	<u>-</u>
	11,934,190	(13,398,184)	(7,706,838)	(511,496)	(3,950,134)	(1,229,716)
<b>Derivative financial liabilities</b>						
	8,286	(8,286)	(8,286)	-	-	-
	<u>11,942,476</u>	<u>(13,406,470)</u>	<u>(7,715,124)</u>	<u>(511,496)</u>	<u>(3,950,134)</u>	<u>(1,229,716)</u>

**32.2.1** The contractual cash flows relating to the above financial liabilities have been determined on the basis of mark-up rate effective as at 30 June. The rate of mark-up have been disclosed in respective notes to these financial statements.

## 32.3 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return. The Company is exposed to currency risk and interest rate risk only.

### 32.3.1 Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

#### Exposure to currency risk

The Company is exposed to currency risk on trade debts, borrowings, accrued mark-up and trade creditors that are denominated in a currency other than the respective functional currency of the Company, primarily U.S. Dollar. The Company's exposure to foreign currency risk is as follows:

	2017		2016	
	Rupees	US Dollars	Rupees	US Dollars
	(Amounts in '000)			
Trade debts and bank balance in foreign currency	679,696	6,486	496,297	4,742
Trade creditors	(3,129,838)	(29,814)	(3,452,192)	(32,925)
<b>Balance sheet exposure</b>	<u>(2,450,142)</u>	<u>(23,328)</u>	<u>(2,955,895)</u>	<u>(28,183)</u>

# Notes to the Financial Statements

For the year ended 30 June 2017

The following significant exchange rates applied during the year:

	Average rates		Balance sheet date rate	
	2017	2016	2017	2016
	----- (Rupees) -----			
US Dollars to PKR	<b>104.98</b>	104.37	<b>104.79/104.98</b>	104.67/104.85

## Sensitivity analysis

A 10 percent strengthening / (weakening) of the Pak Rupee against the US Dollar at 30 June would have (decreased) / increased the profit by Rs. 161.8 million (2016: Rs. 380.54 million). This analysis assumes that all other variables, in particular interest rates, remain constant and the analysis is performed on the same basis as done in prior year.

### 32.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest rate exposure arises from short and long term borrowings from bank.

#### a) Cash flow sensitivity analysis for variable rate instruments

The Company holds various variable rate financial instruments amounting to Rs. 7,917 million (2016: Rs. 6,279 million) exposing the Company to cashflow interest rate risk. A change of 100 basis points as at 30 June 2017 would have increased / (decreased) profit after tax and equity for the year by Rs. 55.43 million (2016: Rs. 44.74 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

#### b) Cash flow sensitivity analysis for Fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

## 33 MEASUREMENT OF FAIR VALUES

A number of the Company's accounting policies and disclosure require the measurement of fair values, for both financial, if any and non-financial assets and financial liabilities.

Management engaged an independent external expert / valuer to carry out valuation of its non-financial assets (i.e. Land and Building) and obtain rate from financial institution to value derivative financial instruments. Involvement of external valuers is decided upon by management. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained.

When measuring the fair value of an asset or a liability, the Company uses valuation techniques that are appropriate in the circumstances and uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).



# Notes to the Financial Statements

For the year ended 30 June 2017

Management assessed that the fair values of cash & cash equivalent and short-term deposits, other receivable, trade receivables, trade payables, short term borrowing and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. For long term deposit asset and long term liabilities, management consider that their carrying values approximates fair value owing to credit standing of counterparties.

The following table provides the fair value measurement hierarchy of the Company's assets and liabilities measured at fair value:

Assets measured at fair value:	Date of valuation	Valuation approach and inputs used	Inter-relationship between significant unobservable inputs and fair value measurement
<i>Revalued property, plant and equipment</i>			
Land and Building	30 June 2016	The valuation model is based on price per square meter and current replacement cost method adjusted for depreciation factor for the existing assets in use. In determining the valuations for land and buildings, the valuer refers to current market conditions, structure, current replacement cost, sale prices of comparable land in similar location adjusted for differences in key attributes such as land size and inquires with numerous independent local estate agents / realtors in the vicinity to establish the present market value. The fair valuation of land and building are considered to represent a level 3 valuation based on significant non-observable inputs being the location and condition of the assets.	The fair value are subject to change owing to changes in input. However, management does not expect material sensitivity to the fair values arising from the non-observable inputs.
<i>Liabilities measured at fair value</i>			
<i>Derivative financial liabilities</i>			
Forward exchange contract		The fair value of forward exchange contracts is determined based on the forward exchange rates as at reporting date. The fair value of forward exchange contract are included in level 2 in the fair value hierarchy.	Management does not expect material sensitivity to the fair values arising from the non-observable inputs.

The fair value of land and buildings is a level 3 recurring fair value measurement. A reconciliation of the opening and closing fair value is provided below:

	2017	2016
	(Rupees in '000)	
Opening net book value	2,910,975	2,294,705
Additions / adjustment during the year	22,846	176,372
Depreciation for the year	(84,619)	-
Revaluation during the year	-	439,898
Closing net book value	<u>2,849,202</u>	<u>2,910,975</u>

## 34 CAPITAL MANAGEMENT

The objective of the Company when managing capital is to safeguard its ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders and to maintain a strong capital base to support the sustained development of its businesses. The Company intends to manage its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in economic conditions.

## 35 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise the Holding Company, associated undertakings, directors of the Company, key management personnel and staff retirement funds. The Company continues to have a policy whereby transactions with related parties are entered into at commercial terms, approved policy and at rate agreed under a contract / arrangement / agreement. The contribution to defined contribution plan (provident fund) are made as per the terms of employment and contribution to the defined benefit plan (gratuity fund) are made on the basis of latest actuarial advice. Remuneration of key management personnel are in accordance with their terms of engagements.



# Notes to the Financial Statements

For the year ended 30 June 2017

Details of transactions with related parties are as follows:

	2017	2016
	(Rupees in '000)	
<b>Holding Company</b>		
Transactions		
Sales	<b>7,091,011</b>	2,495,708
Purchases	<b>62,050</b>	3,933
Office rent	<b>10,125</b>	10,556
Recovery of shared resources cost	<b>40,961</b>	32,920
Reimbursement of expenses	<b>3,484</b>	2,761
Partial manufacturing - Sales	<b>28</b>	4,593
Partial manufacturing - Purchases	<b>304,009</b>	12,599
Corporate ,legal, marketing & IT services	<b>10,161</b>	4,493
Dividend paid	<b>918,958</b>	-
<b>Associated companies / undertaking</b>		
Sales	<b>662,432</b>	428,211
Purchases	<b>15,483,463</b>	9,697,194
Dividend paid	<b>138,172</b>	-
Rental income	<b>1,932</b>	1,962
<b>Associated Person</b>		
Sales commission	<b>210</b>	446
<b>Key Management Personnel</b>		
Remuneration	<b>182,710</b>	118,787
Staff retirement benefits	<b>16,138</b>	5,782
<b>Staff Retirement Fund</b>		
Contribution paid - Provident Fund	<b>12,556</b>	11,265
Contribution paid - Gratuity Fund	<b>18,789</b>	11,372
<b>36 ANNUAL PRODUCTION CAPACITY</b>	<b>2017</b>	2016
	(Metric Tonnes)	
The production capacity at the year end was as follows:		
Galvanizing	<b>462,000</b>	462,000
Cold rolled steel strip	<b>550,000</b>	550,000
Colour coated	<b>84,000</b>	84,000
The actual production for the year was:		
Galvanizing	<b>312,886</b>	252,910
Cold rolled steel strip	<b>464,023</b>	370,811
Colour coated	<b>9,345</b>	9,963

The name-plate capacities of the plants are determined based on a certain product mix. The actual production mix is different.

## 37 OPERATING SEGMENT

**37.1** These financial statements have been prepared on the basis of a single reportable segment.

# Notes to the Financial Statements

For the year ended 30 June 2017

**37.2** Revenue from sales of steel products represents 99% (2016: 98%) of total revenue whereas remaining represent revenue from sale of surplus electricity to K-Electric Limited (KE). The Company does not consider sale of electricity to KE as separate reportable segment as the power plant of the Company is installed primarily to supply power to its Galvanizing plant and Cold Rolling Plant and currently any excess electricity is sold to KE.

**37.3** All non current assets of the Company as at 30 June 2017 are located in Pakistan.

**37.4** 90% (2016: 90%) of sales of steel are domestic sales whereas 10% (2016: 10%) of sales are export / foreign sales.

## **37.5 Geographic Information**

	<b>2017</b>	2016
	(Rupees in '000)	
Domestic Sales	<b>35,625,125</b>	21,577,681
Export Sales	<b>3,911,843</b>	2,477,153
	<b><u>39,536,968</u></b>	<u>24,054,834</u>

## **38 NUMBER OF EMPLOYEES**

The detail of number of employees are as follows:

	<b>2017</b>	2016
	(Number of employees)	
Average number of employees during the year	<b>563</b>	551
Number of employees as at 30 June	<b>567</b>	570

## **39 GENERAL**

### **39.1 Non-adjusting event after balance sheet date**

The Board of Directors of the Company in their meeting held on 15 August 2017 has proposed a final cash dividend of Rs. 1.00 per share amounting to Rs. 435 million (2016: Rs. 1.25 per share amounting to Rs. 543.75 million) for the year ended 30 June 2017. The approval of the shareholders of the Company for the dividend shall be obtained at the upcoming Annual General Meeting for the year ended 30 June 2017. The financial statements for the year ended 30 June 2017, do not include the effect of the proposed final cash dividend which will be accounted for in the year ending 30 June 2018.

### **39.2 Corresponding figures**

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purpose of comparison. There have been no significant rearrangements and reclassifications in these financial statements.

## **40 DATE OF AUTHORISATION FOR ISSUE**

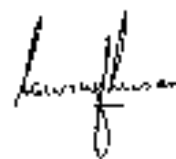
These financial statements were authorised for issue on 15 August 2017 by the Board of Directors of the Company.



**Tariq Iqbal Khan**  
Director & Chairman  
Board Audit Committee



**Tauqir Hasan**  
Chief Financial  
Officer



**Yousuf H. Mirza**  
Chief Executive  
Officer