

# Key Indicators

		2017	2016	2015	2014	2013	2012
<b>Profitability Ratios</b>							
Gross profit ratio	%	<b>17.51</b>	14.18	8.28	10.56	9.12	9.10
Net profit to Sales	%	<b>9.02</b>	5.75	1.12	3.24	2.06	(0.79)
EBITDA Margin to Sales	%	<b>17.29</b>	15.11	10.07	11.13	10.61	10.61
Operating Leverage	%	<b>1.37</b>	5.02	1.51	1.28	1.00	0.63
Return on Shareholders' Equity	%	<b>35.58</b>	16.51	3.65	11.96	7.14	(2.52)
Operating profit on Capital Employed	%	<b>39.23</b>	21.11	9.86	21.53	16.23	13.09
Return on Total Assets	%	<b>11.54</b>	5.62	1.06	4.09	2.46	0.66
<b>Liquidity Ratios</b>							
Current ratio	(x)	<b>1.00</b>	0.93	0.91	0.92	0.79	0.89
Quick / Acid test ratio	(x)	<b>0.25</b>	0.34	0.31	0.44	0.36	0.21
Cash to Current Liabilities	(x)	<b>0.004</b>	0.004	0.005	0.005	0.002	0.001
Cash flow from Operations to Sales	(x)	<b>0.05</b>	0.14	0.08	0.00	0.20	(0.08)
<b>Activity / Turnover Ratios</b>							
Inventory turnover ratio	times	<b>2.92</b>	3.31	3.71	5.19	6.11	3.33
Inventory turnover in days	days	<b>125</b>	110	98	70	47	110
Debtor turnover ratio (KE)	times	<b>11.51</b>	12.83	9.87	11.29	14.81	2.68
Debtor turnover in days (KE)	days	<b>32</b>	28	37	32	25	136
Total assets turnover ratio	times	<b>1.28</b>	0.98	0.94	1.26	1.19	0.84
Fixed assets turnover ratio	times	<b>2.47</b>	1.62	1.45	2.18	1.77	1.49
Capital employed turnover ratio	times	<b>2.47</b>	1.71	1.54	2.33	2.03	1.64
<b>Investment / Market Ratios</b>							
Earnings / (loss) per share - basic and diluted	Rs	<b>7.00</b>	2.71	0.46	1.59	0.83	(0.24)
Price earning ratio	times	<b>18.27</b>	13.14	60.58	14.54	21.22	(49.83)
Market value per share at the end of the year	Rs	<b>127.89</b>	35.62	28.10	23.05	17.69	11.96
Market value per share high during the year	Rs	<b>167.80</b>	45.00	32.24	26.00	19.35	14.29
Market value per share low during the year	Rs	<b>35.89</b>	22.80	21.75	15.30	11.25	9.05
Break-up value per share	Rs	<b>19.66</b>	16.42	12.71	13.26	11.68	9.55
<b>Capital Structure Ratios</b>							
Financial leverage ratio	(x)	<b>1.15</b>	1.16	1.93	1.50	1.63	2.63
Total Debt : Equity ratio	(x)	<b>54:46</b>	54:46	66:34	60:40	62:38	72:28
Interest cover	times	<b>11.32</b>	3.53	1.27	1.94	1.47	0.88
<b>Value Addition</b>							
Employees as remuneration	Rs. in million	<b>620</b>	493	454	392	328	308
Government as taxes	Rs. in million	<b>7,220</b>	4,734	3,860	3,906	3,468	3,092
Financial charges to providers of finance	Rs. in million	<b>456</b>	732	1,028	982	993	1,169